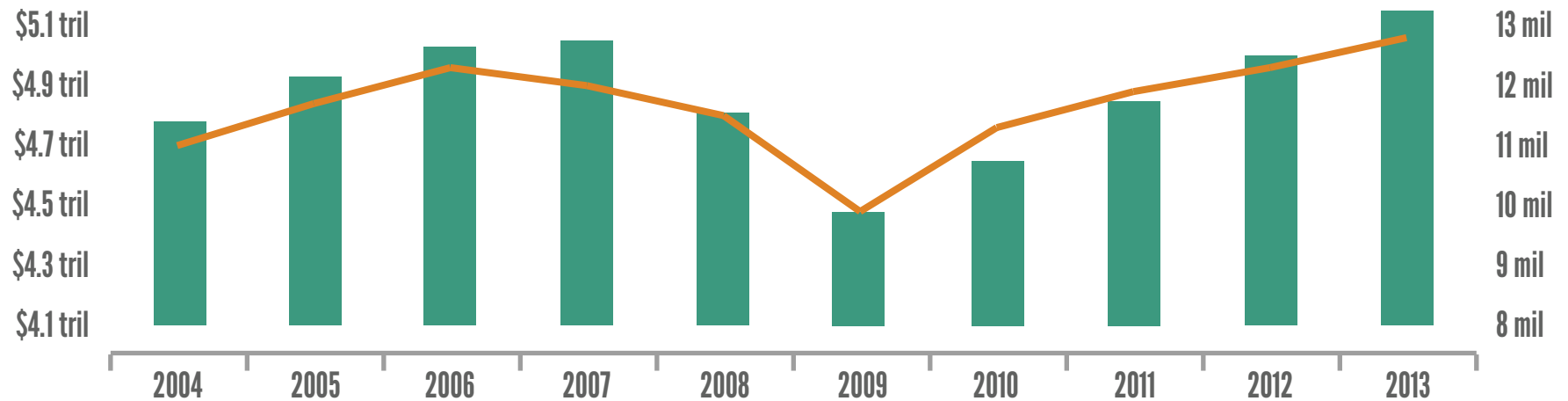


RETAIL SALES RIDE THE RAILS

RAIL INTERMODAL TRAFFIC MIRRORS RETAIL SALES

RETAIL SALES in the U.S.  vs.  RAIL INTERMODAL TRAFFIC in the U.S.



From bicycles to washing machines, clothing to books, orange juice to french fries, railroads haul the things people purchase in stores across America. Rail intermodal volume, in particular, is closely correlated to retail sales because much of what consumers find on store shelves traveled on an intermodal train.



FreightRailWorks.org



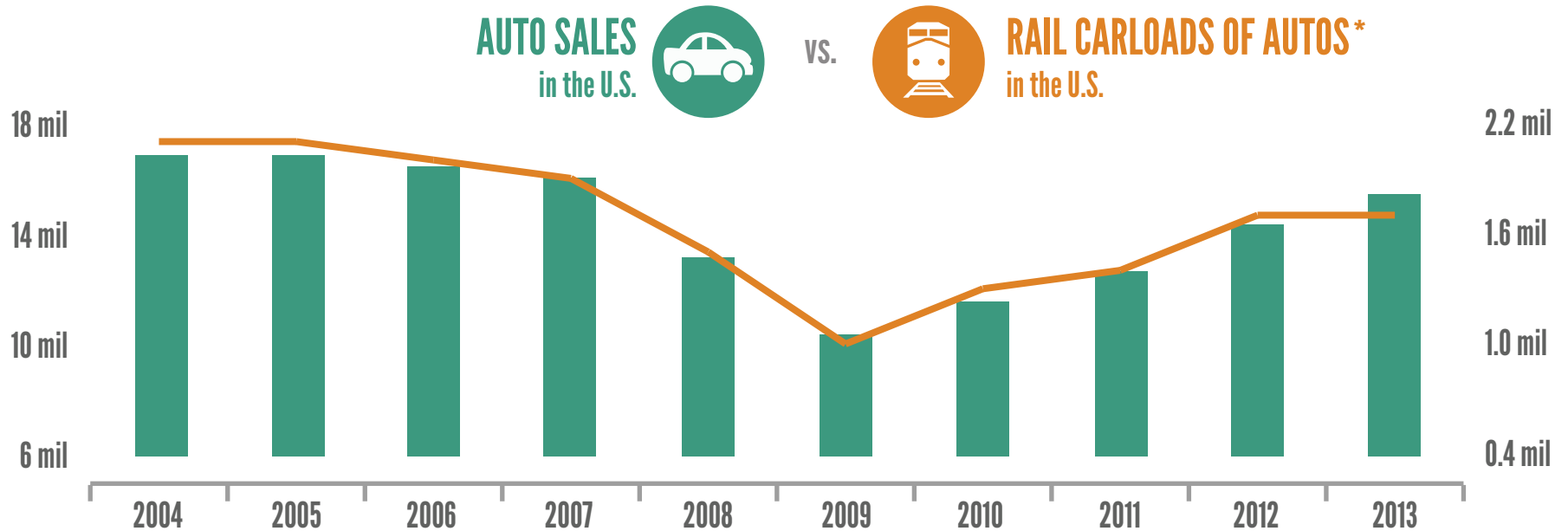
ASSOCIATION OF AMERICAN RAILROADS

AAR.org

Source: Census Bureau, AAR
Intermodal data are seasonally adjusted weekly average originations

AMERICA'S AUTOS RIDE THE RAILS

RAIL CARLOADS OF AUTOMOBILES CLOSELY LINKED TO U.S. AUTOMOBILE SALES



Freight rail traffic is largely dependent on demand for the products railroads haul, such as new cars for American families. Railroads haul a large percentage of the new cars manufactured and sold in the U.S., making them an essential part of America's manufacturing story.



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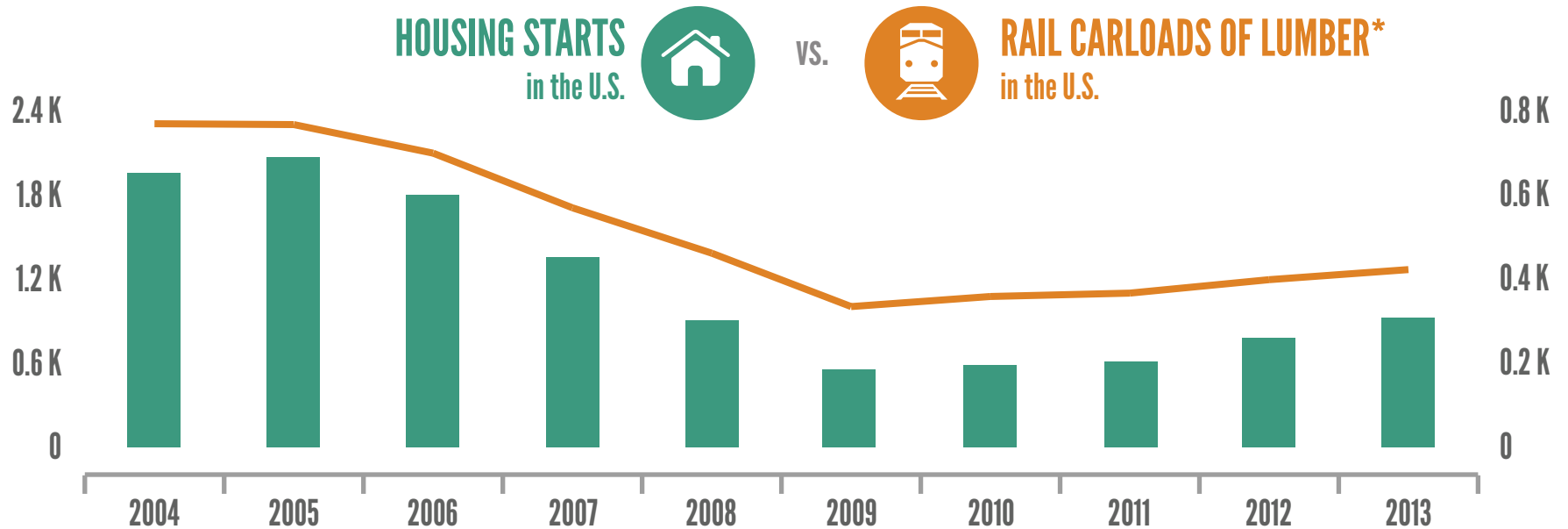
AAR.org

Source: Bureau of Economic Analysis, AAR

*Carloads are terminations by U.S. Class I railroads and include auto parts
Auto sales are seasonally adjusted annual rates

THE AMERICAN DREAM RIDES THE RAILS

RAIL CARLOADS OF LUMBER REFLECT U.S. HOUSING STARTS



Freight rail traffic is largely dependent on demand for the products railroads haul, such as lumber for new homes. Housing starts and rail carloads of lumber fell due to a sluggish housing market, but as the demand for new homes increases, so are rail carloads of lumber.



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Source: Census Bureau, AAR
Housing starts are seasonally adjusted annual rates
*Carloads are terminations by U.S. Class I railroads